

GEIR WESTGAARD

CURRENT POSITION

Vice president, EU Affairs, Statoil ASA, Brussels

EXPERIENCE

- 2006 – 2008 Norwegian Ministry of Foreign Affairs Oslo, Norway
Special advisor
- Charged with formulating and executing the Norwegian Government's strategy for the High North.
- 2005 – 2006 Business for Social Responsibility San Francisco, CA
Vice President, CSR Strategy
- Charged with shaping the content of BSR's Annual Conference, the organization's grants funded R&D work in the field of corporate social responsibility, and BSR's communications.
- 2003 – 2004 Econ Analysis Houston, TX.
Senior policy analyst
- Multi-client studies assessing the geopolitical implications of Russia's come-back in world oil markets.
 - Assessing West Africa's oil resources from a U.S. perspective.
- 2000 – 2003 Statoil ASA Stavanger, Norway
Vice President for Country Analysis and Social Responsibility
- Responsible for first corporate sustainability report.
 - Integrated political and reputation risk analysis into traditional project risk assessment.
 - Devised strategies for incorporating corporate social responsibility into mainstream of business management.
 - Introduced assurance letters as a supplemental risk management tool.
 - Lectured widely on the business case for corporate social responsibility.
- 1998 – 2000 Statoil energy, Inc. Alexandria, VA.
Vice President International Relations Corporate Strategy
- Involved in reviewing and reformulating corporate strategy
 - Liaised with government institutions, "think tanks" and energy analysts
- 1997 – 1998 Harvard University Boston, Mass.
Fellow, Center for International Affairs
- Lectured on Russian foreign policy, globalization and the geopolitics of energy.
 - Researched and wrote *Understanding Russian Foreign Policy*.
- 1995 – 1997 Office of Prime Minister Oslo, Norway
International Affairs Adviser
- Provided briefings and talking points on current foreign affairs for Prime Ministers Gro Harlem Brundtland and Torbjørn Jagland.

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|-------------|--|--------------------|
| 1992 – 1995 | Norwegian Embassy | Washington, D.C. |
| | <i>Political officer</i> | |
| | ▪ Reporting on U.S. domestic politics and policy towards Europe and the former Soviet Union. | |
| 1991 – 1992 | Norwegian Embassy | Vilnius, Lithuania |
| | <i>Office</i> | |
| | ▪ Established embassy in Lithuania. | |
| 1989 – 1992 | Norwegian Embassy | Moscow, Russia |
| | <i>Consular and economic office</i> | |
| | ▪ Adjudicated visas | |
| | ▪ Provided counsel on Soviet and Russian legal practices | |
| | ▪ Monitored the economic reform process | |
| | ▪ Provided guidance to Norwegian companies seeking investment opportunities. | |
| 1987 – 1989 | Norwegian Ministry of Foreign Affairs | Oslo, Norway |
| | <i>Trainee</i> | |
| | Officer on the NATO and Soviet desks. | |
| 1983 | Norwegian Embassy | Moscow, USSR |
| | Security officer / Translator | |

EDUCATION

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|-------------|---|----------------|
| 1985 – 1987 | Columbia University | New York |
| | ▪ Certificate Candidate in Soviet foreign policy from the Harriman Institute (1987) | |
| | ▪ Master of International Affairs (1983) | |
| | ▪ Fulbright scholarship (1985 – 86) | |
| 1984 – 1985 | University of Oslo | Oslo |
| | ▪ B.A. 1984. Graduate studies in political science (1984 – 85) | |
| 1980 – 1981 | Defense Language Intitute | Oslo |
| | ▪ Russian language and junior officer's training | |
| 1979 | Norwegian High School Diploma | Sandnessjøen |
| 1978 | Phillips Academy | Andover, Mass. |

INTERESTS

History, soccer, journalism.

OTHER

Chairman IPIECA working group on social responsibility (2003)
 Speaker CERA week (2002)
 Speaker World Petroleum Congress, Rio de Janeiro (2002)

Fluent in Norwegian and English, speaks some Russian and German
 Married to Elisabeth Roderburg
 Three children, two stepchildren